

**01- 10**

A Scheme to Improve the Utilization of Vocational Qualification  
in the Labor Market



**01- 10**

A Scheme to Improve the Utilization of Vocational Qualification  
in the Labor Market

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가

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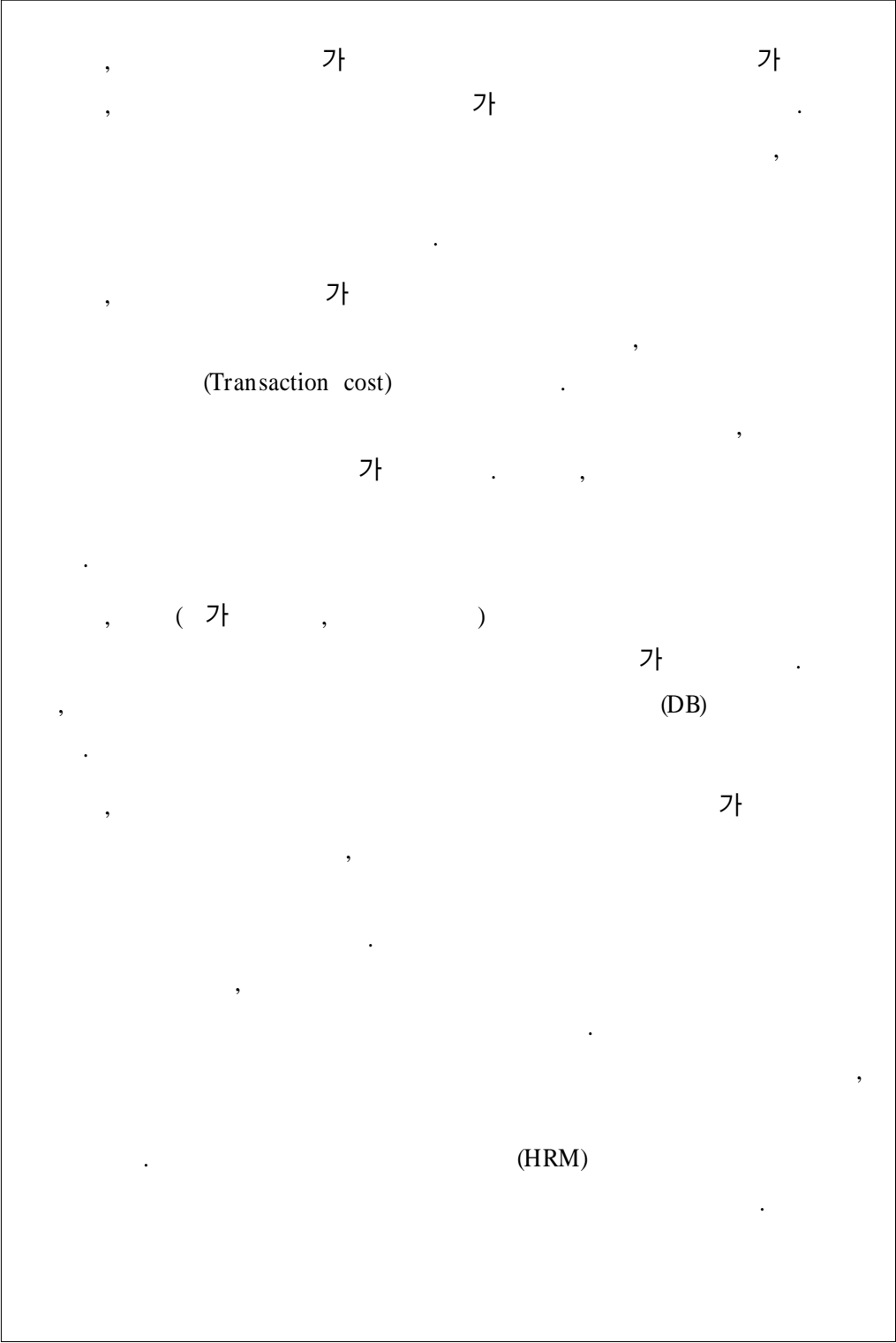
)

.



‘ 37.6% 가 , ‘ (30.6%), ‘  
 ‘(28.2%) IT  
 (60.0%) 90%가 .  
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 ( .  
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 ) IT .  
 가 , IT  
 . IT  
 가 .  
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 가 ,  
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 , 가( )  
 가 .  
 ,  
 (quality) .  
 가( )  
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□





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< -43>	( )	..... 98
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< -45>		가 ..... 99
< -46>		..... 100
< -47>		..... 100
< -48>		가 ..... 101
< -49>		..... 102
< -50>	가	..... 105
< -51>		..... 106
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< - 2>		..... 116
< - 3>		..... 123
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[ -2 ]	.....	4
[ -1 ]	.....	15
[ -2 ]	.....	16
[ -3 ]	.....	27
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[ -1 ]	.....	35
[ -2 ]	.....	37
[ -3 ]	가 .....	51
[ -1 ]	.....	53
[ -2 ] 1 · 2	.....	55
[ -1 ]	.....	114
[ -2 ] 가	.....	120
[ -3 ]	.....	122

## I.

### 1.

(Qualification)

(Gabler Wirtschafts-Lexikon, 1988).

가,

.

.

가,

.

( ' ) 가 ,

(job mobility)

가 .

가 (signal) ' (transparency)',

(turnover cost), ' (currency)',

' (flexibility)' .

.

,

(HRM)

.

OECD

, 가 ,

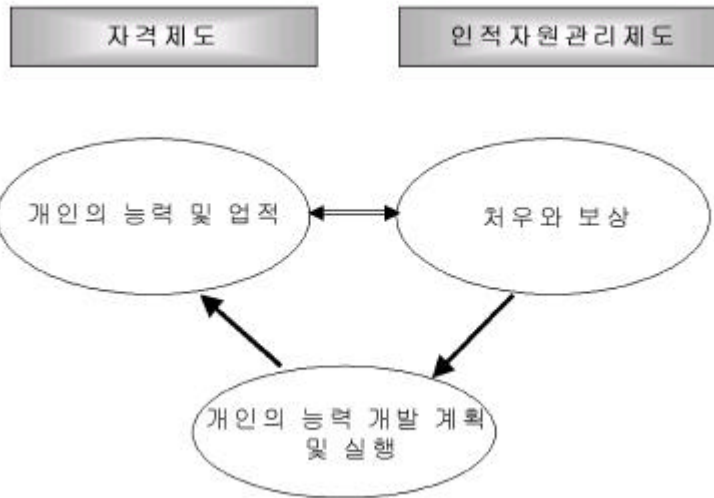
( , 1997).

가 . ,

가 가 ,

가  
. ,  
. 가  
가 가  
. 가  
. 가  
가 가  
가 가  
. 가  
, , ,  
가 가  
. 가  
가 ,  
. 가  
. , 가  
, 가  
. (HRM) 가 .  
( ) ,  
. ([  
-1] ).





[ -1 ]

1)

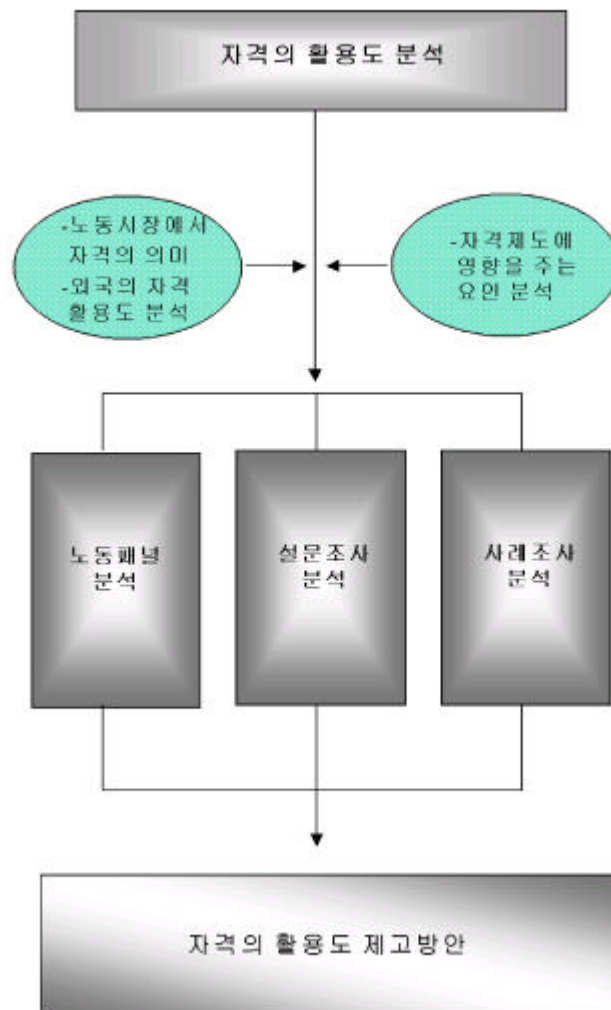
2.

([ -2]).

(HRM)

1) 가 , 가 ,

(case study)



[ -2 ]

가.

(2001 5 21 6 9 ) (【 1】 ).

, ( IT )

- 5 -

# SPSS window package

, , .

< -1>

			10      × 20	400	
	IT		10      × 20		
			300	600	
	IT		300		
	(      )		15	250	
			15		
			28		
			16		
			60		
			116		
(      )			50	250	
			200		
			1500		

< -2>

					( )
	,				
	( , )				
	가				
	,				
	( )				
	가				

< >



4.

가  
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 (sample size)가 가 .  
 , ' ' 'IT' '  
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## II.

### 1.

가.

가 , ( ) 가 , 가 . 가 가 , 가 . , ( , ), ( ) , ( ), . .

.

, (job-base labor market)

가 . ,

.

(company-based internal labor market)

, , ,  
 , , ,  
 (generalist) , ( )  
 가 .  
 가  
 ,  
 .  
 . 가

,  
 (signaling) 가 .  
 가 가 ,  
 , (turnover cost)<sup>2)</sup>  
 (transaction cost)<sup>3)</sup> .  
 (Pareto Optimal) (Lee, Dong-Im, 1997).  
 가

---

2) , 가  
 가 .  
 , ,  
 ,  
 ,  
 3) , ( )  
 ) .  
 ,  
 가  
 ,

가  
가  
가  
( , 1999).  
가  
가

## 2.

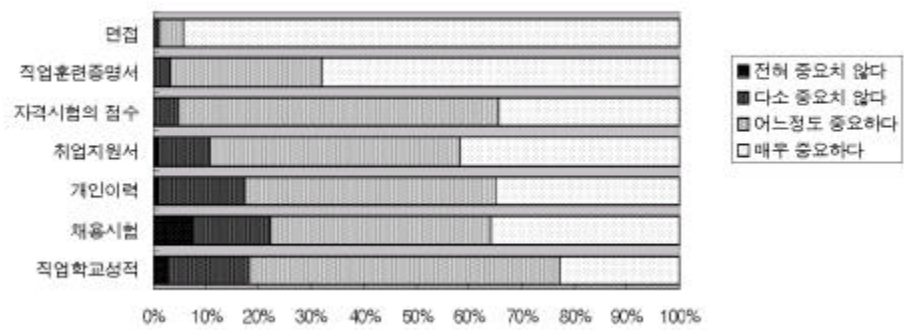
가  
( , ),  
( . )  
가.

### 1)

(occupational)  
가  
가  
가  
가  
42  
39 34 41

. ' ,  
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 3 ( , , )  
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 가  
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 2)  
 가  
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 가  
 , ① ' , ②  
 ' , ③( )  
 ' ,  
 ( 80% ).  
 가  
 BIBB 가  
 805 (BIBB, 1998).  
 . [ -1]

가



: BIBB(1998). Referenz-Betriebs-System - Aussagekraft von Prüfungen.

[ -1 ]

가

가

< -1>

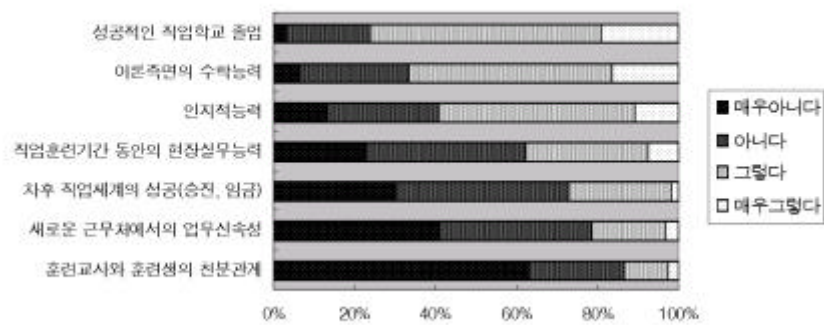
가

( : %)

	8	66	24	2
	14	56	26	5
가가	50	31	14	5
.	37	33	23	7
	18	32	31	19
.	39	49	11	1
.	14	63	20	3

: BIBB(1998). Referenz-Betriebs-System - Aussagekraft von Prüfungen.

가 [ -2]



: BIBB(1998). Referenz-Betriebs-System - Aussagekraft von Prüfungen.

[ -2 ]

가 . 가  
< -2> .

3)

가  
가

< -2>

가

( : %)

	67	70	62
	51	5	88
,	35	18	88
	35	30	79
	25	10	81
	21	90	6
	18	13	81
,	18	6	81
	7	8	85
	4	11	87
,	3	29	90
,	2	7	89

: BIBB(1998). Referenz-Betriebs-System - Aussagekraft von Prüfungen.

4)

(Bezirk)

,

(Manteltarifvertrag),

(Lohn-und Gehaltstarifvertrag),

(Lohn-bzw. Gehaltsrahmentarifvertrag)

.

,

가,

,

가

, 1 .

,

, 5 10 ,

4)

. 1970

(Rationalisierungschutzabkommen)

.

( , , )

(Bispinck, 1993).

5 6 , 3 4 .  
 . 7  
 Ecklohn( 가 )  
 ( , 1999).

< -3>

2	( , , )	
3		
4		
5	,	
6		
7		(Ecklohn ):
8	,	
9	가 ,	
10	, , , 가 ,	

: . (2000). . .

가 ,

< -4> .

.  
 (2000 3 28 ) 7 .



< -4>

( : DM= 600 )

	(Tariflohngruppe)								
	2	3	4	5	6	7	8	9	10
19	2.490	2.519	2.578	2.696	2.813	3.092			
20	2629	2659	2721	2845	2969	3255			
21	2767	2799	2864	2995	3125	3255	3515	3841	4329

: Lohnabkommen von 28. März 2000 über Tarifröhne in der Metall- und Elektronindustrie Nordrhein-Wesrfalens.

<

-5>

K2 T4

.

< -5>

	DM		DM	
1	K1	2,644	T1	3,073
2		2,793		3,240
3		2,944		3,414
4		3,110		3,590
1	K2	3,242	T2	3,662
2		3,415		3,866
3		3,594		4,072
4		3,812		4,289
1	K3	3,835	T3	4,292
2		4,039		4,485
3		4,263		4,728
4		4,491		5,016
1	K4	4,491	T4	5,016
2		4,666		5,112
3		4,917		5,395
4		5,189		5,699
1	K5	5,189	T5	5,699
2		5,288		5,734
3		5,578		6,056
4		5,878		6,353
1	K6	5,878	T6	6,353
2		5,915		6,365
3		6,234		6,714
4		6,549		7,014
	K7	7,092	T7	7,768

가 . < -6>

· (2000 3 28 )

· M3 가

< -6>

	2000 3 1	2000 5 1	
M1	4.148	4.235	6%
M2	4.974	5.078	
M3	6.027	6.154	
M4	6.651	6.791	

: Gehaltabkommen von 28. März 2000 über Tarifgehälter in der Metall- und  
Elektronindustrie Nordrhein-Westfalens.

가

,

·

·

·

·

1)

가 , ,

· 가 , ,

가 가가 ,

564 63% 354 가

가 ( , 1998).  
 , < -7> .

가 .

< -7> .

가		
가	가 ( )	가( )
	( , ) ,	,

가 , 가  
 , 가  
 가 ( , 1998).  
 . ' 가  
 가  
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 .

< -8>

		가		
		,		
		,		
		,	,	,
		,	,	,

: (1998).

가 .

2)

가 .

, < -9> .  
99%  
가 .

< -9>

	(%)*
	72.5
	63.7
	42.0
	35.6
	34.6
	29.0
	9.3
	3.0

: 自由國民社(1998). 國家試驗資格試驗全書. \*

< -10>

21%

< -10>

가

	(%)
가	20.8
	13.2
	66.0

: 自由國民社(1998). 國家試驗資格試驗全書.

< -11>

82%가

89%

< -11>

	(%)
	81.6
	7.8
	8.6
	2

: 自由國民社(1998). 國家試驗資格試驗全書.

< -9>, < -10>

< -12>

70%

85%

< -12>

		(%)
		44.3
		2.8
		23.6
		29.3
		15.2
		2.8
		82.0

: 自由國民社(1998). 國家試驗資格試驗全書.

(1995) 「  
 」  
 (67%)', ' 가 (41%)'  
 , ' 가가  
 (59%)' ' (34%)'  
 ' 가 (88%)'가 가 ,  
 ' , ' , ' .  
 가  
 ' (35%)', ' (23%)'  
 ,  
 60%  
 ' (48%)'  
 .  
 , ' . (42%)'  
 ,  
 가  
 , 1994 ( )  
 )  
 .  
 4% 38%

41% 가 (自由國民社, 1998).

가

< : (株)中野 >

( )

가

가

가

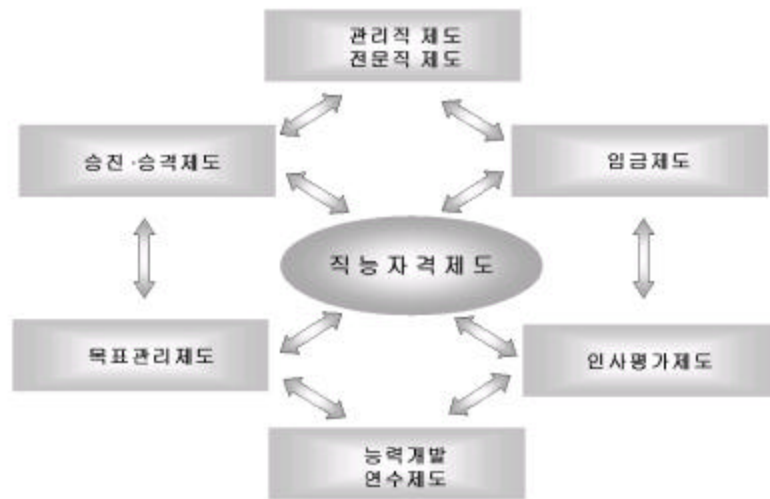
가

가

가가 가

, .  
 3) :  
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 가 ,  
 ( , 1998).  
 ( ) ,  
 , ,  
 가 ,  
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 1 .  
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 , ( )  
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 , . ,  
 ( ) , .  
 , 가, 가  
 ,

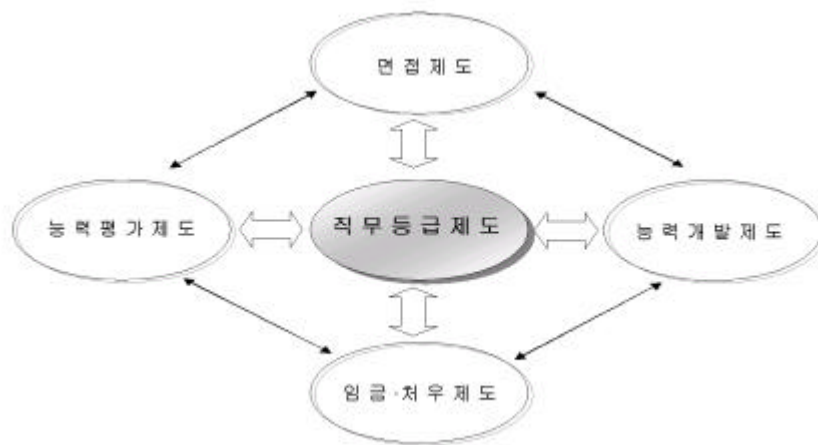




[ -3]

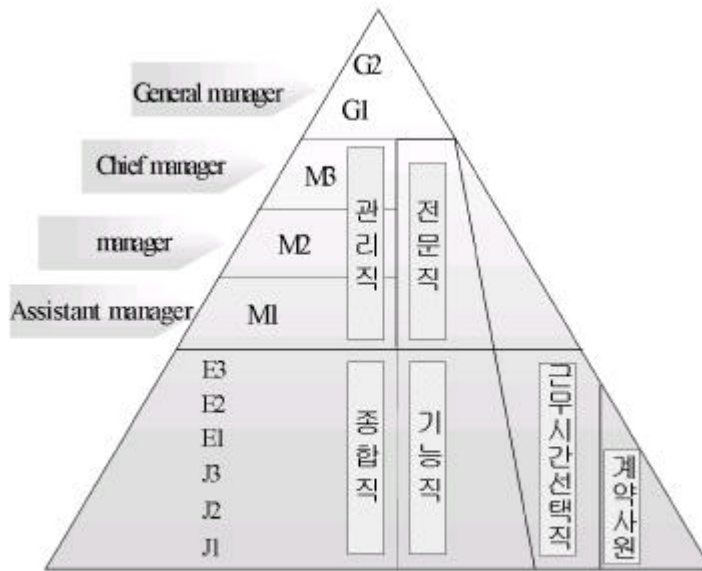
가  
 < : ( )

가 , , [ -4]  
 「 」 , 가 , ,  
 가 total .



[ -4]

[ -5]  
 11 . , 「 」,  
 . 「 」,  
 「 」,  
 . 「 」  
 ,  
 「1 」 「5 」 .  
 「 」 .  
 ,  
 가 .



주) 각 직무등급은 1-5호로 구분

[ -5]

가 ,

가

가 . 가 1 , 12 , 가

가 , ,

. 가 가 .

, 가

, PC · OA

20 .

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, 가 . , , ,

20 30 .

, 가 ,

, 13 .



가 ,  
 . 가  
 ,  
 가  
 ( ,  
 1998).

2)  
 가, 가  
 . 가  
 ( : National  
 Organization for Competency Assurance) , ,  
 ( : National Occupation Competency  
 Testing Institute) .  
 NOCTI( )  
 가  
 1973 , 가 , ,  
 . NOCTI  
 가 , ,  
 , 가 가 . ,  
 가(job ready assessment) , 가  
 .  
 , 가(experience worker assessment) ,  
 가  
 가(industrial assessment) , ,  
 가 ( , 2000).  
 (Job ready Test) (industry standards)

(tool) . , ( ) , School-to-Work .

가

(Benefits) , (NOCTI, 1999).

/ 가 , NOCTI / 4

. , , .

( ) NOCTI

tool

, (NOCTI, 1999).

, 가 , 가 .

(signaling) 가 .

(NICET)가 (CPE)

(NICET)

ISA(Instrument Society of America)

ISA

NICET가

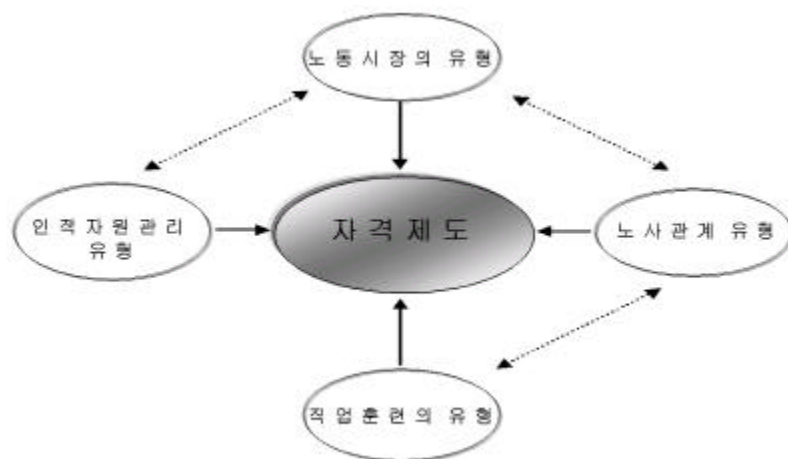
(Wills, J. 1992).





### III.

**1.**


$$\begin{bmatrix} & -1 \end{bmatrix}$$

2.

(Screening)

가 .

.

가

가

가

가.

. 가 ,

. ,

가

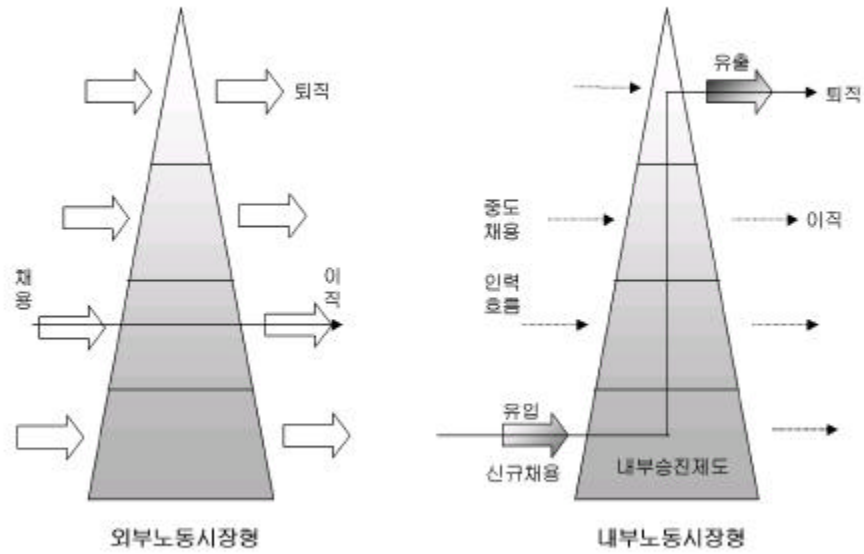
, 가 가 .

가

(turn-over) .

,

([ -2] ).



: (1990).

[ -2]

.

가

가

가 ,

가

가

(turn-over)

,

,

가

([ -2] ). 가 가  
,  
( , 1990).

•  
  
(job-based)  
(skill standard) .  
가 (National Skill Standard)  
가 가  
,  
( )  
.

, 가  
( , 1994).

.

### 3. (HRM)

가 가  
.  
.

가

가

가.

가

가

가

가

가

가가

<

-1> .

< -1>

	( )	( )	( )
▪		▪ . + ( ) .	▪ .
▪		▪	▪ :
▪		▪ ( : ) ( )	▪ ( + )
▪ ▪		가	▪ . 가
▪		▪ ( )	▪
▪ ( . ) .		가 ( : , )	▪ 가
▪ 가		▪	▪ ( . )

: (1990).

.

.

가 . < -2>

, , , , ,  
( , 1999).







② .  
 (specialist)  
 .  
 , (generalist)  
 가 .

< -4>

	(specialist)	, (generalist)

4.

가가  
 ' ' . 가  
 가 .  
 , 가 .  
 가.

가 ,  
 가  
 가 .



가 ,  
( , 2001).

< -6>

( : , , , %)

	1998	1999	(%)	1998	1999	(%)	1998	1999	(%)
	25,912 (100.0)	58,288 (100.0)	124.9	588,006 (100.0)	977,952 (100.0)	66.3	258,043 (100.0)	424,851 (100.0)	64.6
	17,741 (68.5)	43,512 (74.7)	145.3	408,603 (69.5)	781,408 (79.9)	91.2	40,781 (15.8)	82,869 (19.5)	103.2
가	339 (1.3)	333 (0.6)	-1.8	3,940 (0.7)	8,446 (0.9)	114.4	9,117 (3.5)	5,723 (1.3)	-37.2
	-	-	-	-	-	-	-	-	-
	-	-	-	2 (0.0)	51 (0.0)	2450	1 (0.0)	40 (0.0)	3900
	7,832 (30.2)	14,443 (24.8)	84.4	12,350 (2.1)	17,362 (1.8)	40.6	16,949 (6.6)	30,042 (7.1)	77.2
	-	-	-	163,111 (27.7)	170,685 (17.5)	4.6	191,194 (74.1)	306,176 (72.1)	60.1

: 1) 1998

2) ( )

: (2000).

(%) .

가 .

가

가

가 가

가 .

.

가 가가

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가

.

(need)

가 .

가

. 가

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**5.**

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가 ,

가 ,

( , ) ,

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, . 80  
 , 90  
 , 가  
 가 .  
 가. 5)  
 가  
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 가  
 . 가  
 . , .  
 (DGB)  
 (BIBB) (Hauptausschuss) ,  
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 ( , , ,  
 가(Bildungsurlaub) .  
 BIBB  
 (Landesausschusses) (Kammer) —  
 , , — ,  
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 (Berufsbildungsausschüsse) 6 , ,  
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 5) 가  
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 ( , 2000).  
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 . OJT가  
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 가  
 가  
 OJT  
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가  
 . , 가  
 . ,  
 가 , ' 가  
 16.9%, ' '가 24.7%, ' '가 23.4%,  
 ' , '가 34.9% ( , 1999).

.  
 , Taylor

.  
 가  
 1920 ,  
 가 1988

. ' ,  
 ,  
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 ,  
 (business unionism)  
 ( , 1993).

가

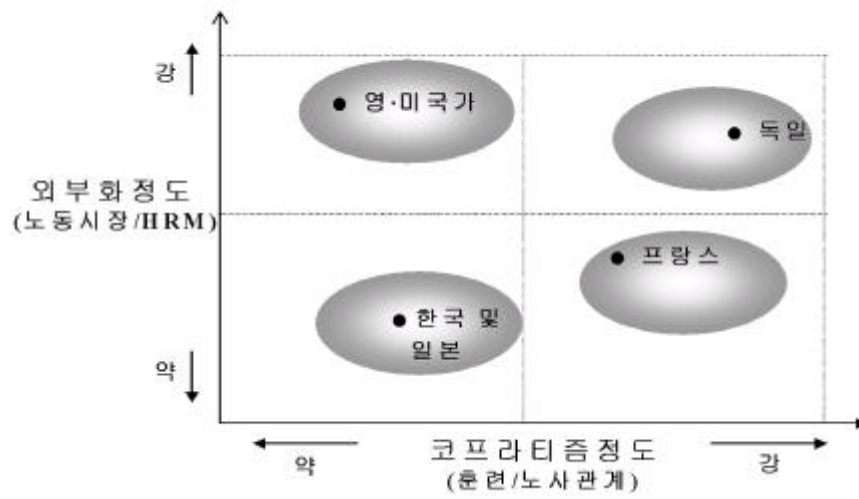
가

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 가 가 가  
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 가 가 .  
 가  
 가 가 .

## 6.

①  
 , ② , ③ , ④  
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 ,  
 , 가 [ -3] .  
 가 가 ,  
 가 가 .  
 가 ,  
 가





[ -3 ]

가

가

가

가

가

가

가

가

가

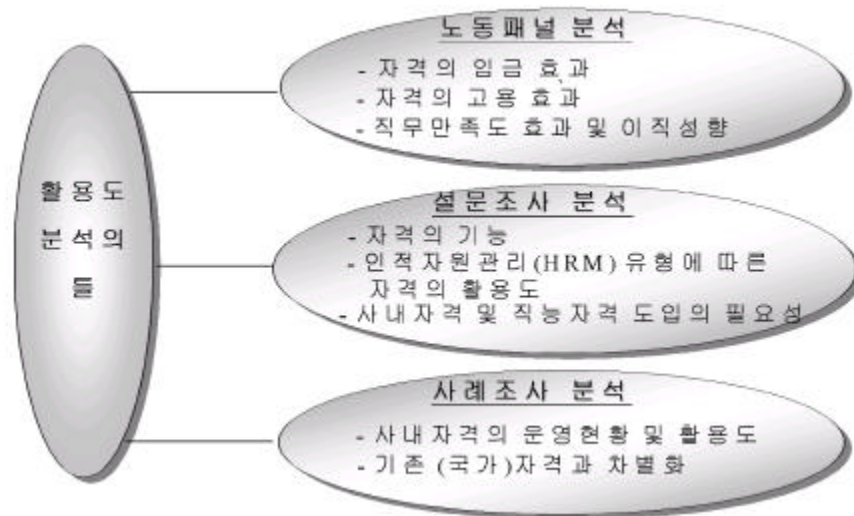
가

가가



1.

[ -1] 가



[ -1]

2.

가.

1998 (Korean Labor and Income  
Panel Data) 1·2  
가 가 (5,000가  
가 ) 1 1 ,  
, , (longitudinal  
survey) .  
1 5 , 1998 6  
2 1998 10 13 , 2 1999 7  
8 1999 12 29 .  
[ -2] .  
가  
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2000 3 가  
2 (1999 ) . 1  
가 6)  
가 가 2  
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6) 1999 1998  
, (Mobility)  
1999 .

	1차 패널(1998년)	2차 패널(1999년)
총조사 표본수	5,000가구—총인원 17,505명 15세이상 가구원 중 면접성공 가구원수는 13,431가구	4510가구, 전체가구원 15,782명 15세 이상 12,534명 중 응답을 해 준 12,042명
총투입 면접원수	129명	-
실사기간	1998년 6월 2일~1998년 10월 13일	1999년 7월 8일~1999년 12월 29일
원표본 성공률	원표본 5,000가구 중 75.3% 성공률 : 3,773가구 (추가 표본은 24.7%로 1,227 가구)	2차 조사 성공 4,510가구 비성공 가구 621가구 (원표본 4,379 + 분가가구 131)
자료처리 기간	1998년 6월 8일~1998년 11월 27일	1999년 7월 8일~2000년 1월 25일

[ -2 ] 1.2

가

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1)

< -1>

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12,042

,

9.4%

.7)

3,765

7)

19%(2310 )

.

9.4%

( :

, 15.4% .8) < -1>

< -1>

		(N=12042)		(N=3765)	
	(dpaid: =1)	0.230	(0.421)	0.735	(0.442)
	(dquit)	0.053	(0.225)	0.099	(0.298)
	(lnwage)	4.480	(0.690)	4.463	(0.630)
	(msaf)	2.976	(0.368)	2.972	(0.553)
	(dsex: =1)	0.482	(0.500)	0.600	(0.490)
	(dmarr: =1)	0.632	(0.482)	0.681	(0.466)
	(age)	39.993	(16.583)	37.587	(11.423)
	(agesq)	1874.360	(1498.770)	1543.260	(933.987)
	(yedu)	10.717	(4.255)	11.895	(3.613)
	(yedusq)	132.955	(77.839)	154.543	(76.801)
	(ytenu)	6.927	(9.869)	5.447	(7.007)
	(ytenusq)	1.454	(3.943)	0.787	(1.874)
	(dskill: =1)	0.094	(0.291)	0.154	(0.361)
	(dtrain: =1)	0.019	(0.135)	0.033	(0.180)
가	(dwho1)	0.095	(0.294)	0.133	(0.340)
가	(dwho2)	0.042	(0.201)	0.061	(0.239)
	(dwho3)	0.020	(0.139)	0.029	(0.167)
	(dwho4)	0.005	(0.074)	0.009	(0.096)
	(dunion: =1)	0.065	(0.246)	0.198	(0.399)
	(fp: =1)	0.461	(0.499)	0.918	(0.274)
가	(hinc)	455.036	(1361.280)	395.859	(1156.530)
가	(hnob)	4.021	(1.344)	3.946	(1.287)
	(sedu)	1.792	(0.432)	1.772	(0.447)
	(mski)	1.807	(0.420)	1.786	(0.434)
) (DEDU), (DIND), (DSIZE), (DOCC)					

8) ) 2 6 1  
가

2)

2,310 (100%) 50% 가  
 , 47% 가  
 , ( 12%)  
 가 (9%), (7%), (5%)  
 (< -2> ).  
 가 ( 11%)가 가  
 (4.5%), (4.5%), (4.4%) . ,  
 가 ( 12%) ,  
 (4.5%) .

< -2>

* /	가	가			
	208(11.1)	4(0.2)	0(0.0)	2(0.1)	214(9.2)
	103(4.5)	7(0.3)	6(0.2)	0(0.0)	116(5.0)
	103(4.5)	0(0.0)	0(0.0)	0(0.0)	103(4.5)
	80(3.5)	3(0.1)	0(0.0)	2(0.1)	85(3.7)
	31(1.3)	10(0.4)	0(0.0)	2(0.1)	43(2.1)
	16(0.7)	0(0.0)	0(0.0)	0(0.0)	16(0.7)
	0(0)	104(4.5)	5(0.2)	0(0.0)	109(4.7)
	102(4.4)	52(2.2)	10(0.4)	10(0.4)	165(7.1)
	0(0)	266(11.5)	6(0.2)	1(0.0)	273(11.8)
	496(21.5)	633(27.4)	24(1.0)	33(1.4)	1186(51.3)
	1139(49.3)	1079(46.7)	51(2.2)	41(1.7)	2310(100.0)

) \* , , , , 가  
 , ,  
 ( 【 7】 ).

3)

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 .  
 <  
 -3> . 38% , 62%

, 32%가 20 , 31% 30  
63%가 20, 30 . 가 가  
, 28% .  
가 가 , 가

< -3> . .

( : , %)

		가	가			
		515(45.2)	317(29.4)	29(56.9)	8(19.5)	869(37.6)
		624(54.8)	762(70.6)	22(43.1)	33(80.5)	1441(62.4)
	15-19	128(11.2)	9(0.8)	8(15.7)	4(9.8)	149(6.5)
	20-29	451(39.6)	259(24.0)	19(37.3)	8(19.6)	737(31.9)
	30-39	322(2.8)	359(33.2)	9(17.6)	14(34.1)	704(30.5)
	40-49	174(15.2)	274(25.4)	11(2.2)	5(12.2)	464(20.1)
	50-59	44(3.9)	130(12.0)	2(3.9)	6(14.6)	182(7.9)
	60	20(1.8)	48(4.4)	2(3.9)	4(9.8)	74(3.2)
		80(7.0)	136(12.6)	3(5.9)	6(14.6)	225(9.7)
		687(60.3)	396(36.7)	19(3.8)	20(48.8)	1122(48.6)
		150(13.2)	167(15.5)	6(11.8)	2(4.9)	325(14.1)
		222(19.5)	380(35.2)	23(45.1)	13(31.7)	638(27.6)
		1139(100.0)	1079(100.0)	51(100.0)	41(100.0)	2310(100.0)

4)

, , , , ,  
가 , , ,  
가 .  
, , ,  
20 가 . ,



30 (42%) .  
(61%), (41%),  
(54%), (67%), (49%)  
가 가 (46%), (47%),  
(50%), (67%) 가

< -4>

( : , %)

	4(1.9)	41(35.3)	9(8.7)	6(7.1)	2(4.7)	1(6.3)	76(69.7)	108(65.5)	184(67.4)	438(36.9)	869(37.6)
	210(98.1)	75(64.7)	94(91.3)	79(92.9)	41(95.3)	15(93.7)	33(30.3)	57(34.5)	89(32.6)	748(63.1)	1441(62.4)
15-19	17(7.9)	26(22.4)	18(17.5)	3(3.5)	0(0)	0(0)	1(0.9)	3(1.8)	2(0.7)	79(6.7)	149(6.5)
20-29	71(33.2)	48(41.4)	41(39.8)	35(41.2)	9(20.9)	11(68.8)	43(39.4)	46(27.9)	84(30.8)	349(29.4)	737(31.9)
30-39	71(33.2)	23(19.8)	30(29.1)	20(23.5)	18(41.9)	3(18.8)	39(35.8)	48(29.0)	86(31.5)	366(30.9)	704(30.5)
40-49	42(19.6)	15(12.9)	13(12.6)	20(23.5)	8(18.6)	0(0)	18(16.5)	41(24.8)	61(22.3)	246(20.7)	464(20.1)
50-59	8(3.7)	2(1.7)	1(1.0)	4(4.7)	6(14.0)	1(6.3)	7(6.4)	15(9.0)	26(9.5)	112(9.4)	182(7.9)
60	5(2.3)	2(1.7)	0(0)	3(3.5)	2(4.7)	1(6.3)	1(0.9)	12(7.2)	14(5.1)	34(2.9)	74(3.2)
	20(9.3)	2(1.7)	1(1.0)	5(5.9)	4(9.3)	1(6.3)	0(0)	30(18.2)	1(0.4)	161(13.6)	225(9.7)
	130(60.7)	48(41.4)	56(54.4)	24(28.2)	10(23.3)	11(68.8)	12(11.0)	80(48.5)	34(12.5)	717(60.5)	1122(48.6)
	30(14.0)	22(19.0)	25(24.3)	17(20.0)	9(20.9)	1(6.3)	43(39.4)	15(9.1)	57(20.9)	106(8.9)	325(14.1)
	34(15.9)	44(37.9)	21(20.4)	39(45.9)	20(46.5)	3(18.8)	54(49.5)	40(24.2)	181(66.3)	202(17.0)	638(27.6)
	214(100.0)	116(100.0)	103(100.0)	85(100.0)	43(100.0)	16(100.0)	109(100.0)	165(100.0)	273(100.0)	1186(100.0)	2310(100.0)

1)

가 ( )

< -5>

1.77

1.79 ( ) , ( )

가 .

< -5> ( )

	有	無	
	1.7888	1.7655	1.7771
( )	1.805	1.7782	1.7915
	1.7969	1.7718	1.7843

) 1 : . \_\_\_\_\_.  
 2 : . \_\_\_\_\_.  
 3 : . \_\_\_\_\_.

< -6> 가  
 ( ) 가 . 가  
 가 가 , 가

가 .

(job specific)

(【 7】 ), 가 가

, 가 가

가 가

.

< -6> ( )

	가	가			
	1.79	1.82	1.83	1.85	1.80

) 1 : \_\_\_\_\_.  
 2 : \_\_\_\_\_.  
 3 : \_\_\_\_\_.

2)

< -7> .  
 가 , ' , ' , 가  
 3% .

< -7>

( : , %)

	有	無	
.	891(81.8)	2,181(81.5)	3,072(81.6)
.	50(4.6)	210(7.9)	260(6.9)
.	35(3.2)	104(3.9)	139(3.7)
가 가	26(2.4)	34(1.3)	60(1.6)
.	87(8.0)	146(5.5)	233(6.2)
	1,089(100.0)	2,675(100.0)	3,764(100.0)

40 50% 가  
 , 가 (< -8> ).

< -8>

( : , %)

	가	가			
	501(44.0)	538(49.9)	24(47.1)	26(63.4)	1089(47.1)

) : ( / ) × 100

4)

< -9>

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,  
가?  
,  
1999  
9.9% . 1, 0  
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( , , ,  
) , , ,  
(SEDU)  
(MSKI) 9) 가 .  
(+) ,  
, , ,  
(-) .  
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9) 3 가  
가 .

< -9> ( )		
(Constant)	2.125	(0.494)***
(DSKILL: =1)	0.457	(0.160)***
(LNWAGE)	-0.128	(0.124)
(AGE)	-0.024	(0.007)***
(DPAID: =1)	-0.374	(0.144)***
(SEDU)	-0.891	(0.248)***
(MSKI)	-0.752	(0.246)***
(DSEX: =1)	-0.009	(0.131)
(DMARR: =1)	0.044	(0.146)
(FP: =1)	-0.233	(0.205)
(DEDU3)	0.272	(0.179)
(DEDU4)	0.392	(0.251)
(DEDU5)	0.291	(0.212)
(DSIZE3)	0.494	(0.215)***
(DSIZE4)	0.205	(0.345)
(DSIZE5)	-0.099	(0.198)
(DUNION: =1))	-0.881	(0.216)***
	3,729	
-( )	-1034.51	
) *** 1%, ** 5%, * 10% .		

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1)

5

, , , 가 , , , ,

9

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<  
-10> 가 가  
, , , , ,  
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, ,  
가 가

< -10>

	有	無	
	2.63	2.57	2.58
	3.15	2.87	2.95
	3.37	3.16	3.22
	3.14	3.05	3.08
	3.11	3.02	3.05
가	2.98	2.83	2.87
	3.56	3.35	3.41
	2.98	2.88	2.91
	2.81	2.62	2.67
	3.69	2.93	3.31

< -11>  
, (3.17)가 가 (3.09) 가  
(3.06)

< -11>

	가	가			
	3.09	3.06	3.17	3.17	3.08

2)

< -12>

, , , OLS .

가 (+) .

,  
.  
, , 가  
가 , ,

가  
.

, < -12>

< -9>

.  
가 , 가  
(job opportunity)가 .

< -12> (OLS )

(Constant)	1.587	(0.099)***
(DSKILL: =1)	0.047	(0.022)**
(LNWAGE)	0.177	(0.018)***
(DPAID: =1)	0.158	(0.021)***
(SEDU)	0.267	(0.034)***
(MSKI)	0.091	(0.034)***
(DSEX: =1)	-0.110	(0.019)***
(DMARR: =1)	-0.042	(0.019)**
(AGE)	0.000	(0.001)
(DEDU3)	0.091	(0.023)***
(DEDU4)	0.119	(0.035)***
(DEDU5)	0.166	(0.031)***
(DSIZE3)	-0.021	(0.029)
(DSIZE4)	0.053	(0.041)
(DSIZE5)	0.075	(0.023)***
(DUNION: =1)	0.040	(0.023)*
(FP: =1)	-0.200	(0.031)***
(DIND2)	0.103	(0.061)*
(DIND4)	-0.064	(0.064)
(DIND5)	0.077	(0.064)
(DIND6)	-0.031	(0.070)
(DIND7)	-0.026	(0.066)
(DIND8)	0.134	(0.068)*
(DIND9)	0.118	(0.060)*
(DOCC2)	-0.006	(0.062)
(DOCC3)	-0.001	(0.058)
(DOCC4)	0.020	(0.058)
(DOCC5)	-0.086	(0.061)
(DOCC7)	-0.115	(0.059)**
(DOCC8)	-0.167	(0.059)***
(DOCC9)	-0.138	(0.059)*
R <sup>2</sup>	0.336	
F-	3,729	
	63.85***	

) \*\*\* 1%, \*\* 5%, \* 10%



· ( )

1)

가  
, 가  
,  
( < -13> ).  
4  
가  
, , , , ,  
가

< -13>

	有	無	
	2.94	2.99	2.97
	2.79	2.89	2.85
	2.19	2.45	2.35
	2.38	2.53	2.47
	2.62	2.75	2.70
	2.28	2.51	2.42
	2.10	2.37	2.27
	2.74	2.78	2.76
	2.06	2.30	2.22
	2.46	2.62	2.56

)  
1 : ' , 2 : ' ,  
3 : ' , 4 : ' .

2)

< -14>

1998 1999

.

< -14>

( : , %)

		1999			
1998		733(97.1)	14(1.9)	8(1.1)	755(100.0)
		20(39.2)	29(56.9)	2(3.9)	51(100.0)
		6(19.4)	2(5.1)	23(74.2)	31(100.0)
		759(90.7)	45(5.4)	33(3.9)	837(100.0)
		1,458(94.4)	52(3.4)	34(2.2)	1,544(100.0)
		37(21.8)	121(71.2)	12(7.1)	170(100.0)
		25(12.1)	17(8.2)	165(79.7)	207(100.0)
		1520(79.1)	190(9.9)	211(11.0)	1,921(100.0)

1998

1999

39%

가

22%

57%,

71%

4%,

7%

1998

가 1999

19%

가

12%

가

3) ( )

가 ,  
 , 가  
 가 .  
 < -15>  
 ( , ) .

< -15> ( : logit(a/ b))

(Constant)	-7.071	(0.215)***
(DSKILL: =1)	0.563	(0.076)***
(DTRAIN =1)	0.475	(0.162)***
(DSEX: =1)	0.999	(0.044)***
(DMARR: =1)	-0.143	(0.061)**
(AGE)	0.368	(0.010)***
(AGESQ)	-0.004	(0.000)***
(DEDU3)	-0.121	(0.059)**
(DEDU4)	0.140	(0.097)
(DEDU5)	-0.168	(0.071)**
가 (HNOB)	-0.078	(0.016)***
가 (HINC)	0.000	(0.000)***
- ( )	12,042	
	-6665.894	

1) \*\*\* 1%, \*\* 5%, \* 10%

2) a = , b =

< -16> ( , 가  
 )

(logit(a/ c))

가  
(logit(b/ c)) , 가  
가 ,  
가  
가  
가 , 가 가

< -16> ( : logit(a/ c), logit(b/ c))

	logit(a/ c)		logit(b/ c)	
(Constant)	-7.279	(0.245)***	-10.460	(0.353)***
(DSKILL( =1)	0.644	(0.078)***	0.328	(0.108)***
(DTRAIN: =1)	0.608	(0.165)	-0.081	(0.255)
(DSEX: =1)	0.967	(0.048)**	1.022	(0.058)***
(DMARR: =1)	-0.354	(0.067)*	0.325	(0.087)***
(AGE)	0.381	(0.012)***	0.434	(0.016)***
(AGESQ)	-0.005	(0.000)***	-0.005	(0.000)***
(DEDU3)	-0.083	(0.067)*	-0.114	(0.072)
(DEDU4)	0.220	(0.103)	0.006	(0.139)
(DEDU5)	-0.013	(0.078)*	-0.522	(0.098)***
가 (HNOB)	-0.089	(0.018)**	-0.073	(0.022)***
가 (HINC)	0.000	(0.000)***	0.000	(0.000)**
	12,042			
-( )	-10150.47			

1) \*\*\* 1%, \*\* 5%, \* 10%

2) a = , b = , c =

< -17>

가 (DWHO1), 가 (DWHO2),  
(DWHO3), (DWHO4)

가

,

.

< -17> : ( : logit(a/ b))

(Constant)	-7.163	(0.216)***
가 (DWHO1: =1)	0.371	(0.087)***
가 (DWHO2)	-0.139	(0.147)
(DWHO3)	0.317	(0.201)
(DWHO4)	0.488	(0.316)
(DTRAIN: =1)	0.513	(0.161)***
(DSEX: =1)	1.011	(0.044)***
(DMARR: =1)	-0.140	(0.061)**
(AGE)	0.372	(0.010)***
(AGESQ)	-0.004	(0.000)***
(DEDU3)	-0.124	(0.059)**
(DEDU4)	0.234	(0.095)**
(DEDU5)	-0.088	(0.071)
가 (HNOB)	-0.080	(0.016)***
가 (HINC)	0.000	(0.000)***
	12042	
-( )	-6675.9	

1) \*\*\* 1%, \*\* 5%, \* 10%

2) a = , b =

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1)

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, ,

, ,

가 , ,  
가  
가 .

.  
. 가 ,  
, , , , .  
가 .

$$W_i = X_i + S_i + \epsilon_i$$

가  
. 가

,

$$\overline{W}^u - \overline{W}^r = [(\overline{X}^u - \overline{X}^r) \check{\beta}^*] + [\overline{X}^u (\check{\beta}^u - \beta^*) - \overline{X}^r (\check{\beta}^r - \beta^*)]$$

가 가  
,  $\beta^*$  가 Oaxaca(1973):  $\beta^* \in \{ \check{\beta}^u, \check{\beta}^r \}$ ,  
Reimers(1983):  $\beta^* = (1/2)\{ \check{\beta}^u + \check{\beta}^r \}$ , Neumark(1988):  $\beta^*$   
pooled sample .

, Heckman

$$\mu_i$$

$$E(W_i^u | S_i = u) = X_i^u \beta^u + E(\mu_i | S_i = u)$$

$$E(W_i^r | S_i = r) = X_i^r \beta^r + E(\mu_i | S_i = r)$$

$$E(\mu_i | S_i = u) = 0 \quad E(\mu_i | S_i = r) = 0$$

2

probit

$$I_i = Z_i \theta - r_i = \Phi_i - r_i$$

$$I_i \geq 0, \quad I_i < 0 \quad \text{가}$$

$$Z_i, \quad r_i$$

가 . probit

$$SEL_i^u = f(\Phi_i) / F(\Phi_i) \quad SEL_i^r = f(\Phi_i) / (1 - F(\Phi_i))$$

(Robert, G. Gregory & Jeff Borland, 1999).

2) ( )

$$\ln W = X\beta + Q\alpha + \varepsilon$$

$\ln W$  ,  $X$   
 $\beta$  ,  $Q$   
 $\alpha$   $\varepsilon$  .  $\alpha$   
( ) 가  
가 .<sup>10)</sup>  
, , , , , ,  
, ,  
, ,  
, ,  
< -18> .  
0.064  
6.6% .  
, , ,  
, 가 ,  
.<sup>11)</sup>

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10)

가 가 가  
가 .  
11) , 가  
( 【 8】 ).



< -18> : (OLS )

(Constant)	2.146	(0.112)***
(DSKILL: =1)	0.064	(0.020)***
(DTRAIN: =1)	0.037	(0.038)
(DPAID: =1)	0.234	(0.019)***
(DSEX: =1)	0.330	(0.016)***
(DMARR: =1)	0.026	(0.020)
(AGE)	0.056	(0.005)***
(AGESQ)	-0.001	(0.000)***
(YTENU)	0.028	(0.003)***
(YTENUSQ)	-0.063	(0.010)***
(YEDU)	0.000	(0.008)
(YEDUSQ)	0.002	(0.000)***
(DSIZE3)	0.043	(0.026)*
(DSIZE4)	0.058	(0.037)
(DSIZE5)	0.100	(0.021)***
(DUNION: =1)	0.067	(0.021)***
(FP: =1)	0.528	(0.027)***
(DIND2)	0.144	(0.056)***
(DIND4)	0.241	(0.059)***
(DIND5)	0.228	(0.058)***
(DIND6)	0.305	(0.065)***
(DIND7)	0.174	(0.061)***
(DIND8)	0.253	(0.063)***
(DIND9)	0.154	(0.056)***
(DOCC2)	-0.105	(0.057)*
(DOCC3)	-0.178	(0.054)***
(DOCC4)	-0.236	(0.054)***
(DOCC5)	-0.275	(0.056)***
(DOCC7)	-0.284	(0.055)***
(DOCC8)	-0.325	(0.055)***
(DOCC9)	-0.442	(0.055)***
	3,632	
R <sup>2</sup>	0.58	

) \*\*\* 1%, \*\* 5%, \* 10%

(selective bias)

가 , Heckman

1 Probit ,

(sample selection model) . ( )

12)

7.7% (< -19> ).

< -19> (selective bias)

(Constant)	1.989	(0.327)***
(DTRAIN: =1)	0.048	(0.044)
(DPAID: =1)	0.234	(0.019)***
(DSEX: =1)	0.343	(0.029)***
(DMARR: =1)	0.016	(0.028)
(AGE)	0.062	(0.013)***
(AGESQ)	-0.001	(0.000)***
(YTENU)	0.028	(0.003)***
(YTENUSQ)	-0.063	(0.010)***
(YEDU)	-0.002	(0.009)
(YEDUSQ)	0.002	(0.000)***
(DSIZE3)	0.043	(0.026)*
(DSIZE4)	0.058	(0.037)
(DSIZE5)	0.100	(0.021)***
(DUNION: =1)	0.067	(0.021)***
(FP: =1)	0.528	(0.027)***
(DIND2)	0.144	(0.056)***
(DIND4)	0.241	(0.059)***
(DIND5)	0.228	(0.058)***
(DIND6)	0.305	(0.064)***
(DIND7)	0.174	(0.060)***
(DIND8)	0.254	(0.062)***
(DIND9)	0.155	(0.055)***
(DOCC2)	-0.106	(0.057)*
(DOCC3)	-0.178	(0.054)***
(DOCC4)	-0.235	(0.054)***
(DOCC5)	-0.275	(0.056)***
(DOCC7)	-0.284	(0.055)***
(DOCC8)	-0.325	(0.055)***
(DOCC9)	-0.442	(0.054)***
(DSKILL: =1)	0.075	(0.029)***
LAMBDA( )	0.048	(0.094)
	3,632	
R <sup>2</sup>	0.58	

12)

가

Probit

가

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3.

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IT (【 6】 ).  
， IT White color ， IT  
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Blue color ， 가  
가  
( ， ， ， )  
， ， ，  
가  
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.  
.  
가  
가

가.

90% , 10%

· IT

50%가 , ( 36%)

· 19.6% IT 84.1%

IT

가 , 가 40% 가

90%

90%

50% 가 1 5 , 6 10

20%

11%

1 5 20% IT 80% IT

가

, 가 가 가

가

, 1 10 가 70%

가 1-5 15%

, IT 73% 16

20%가 , IT 2%

·

< -20>

( : , %)

	無	有							
				IT		가	가		
	154(89.0)	150(91.5)	56(100.0)	59(85.5)	31(88.6)	2(40.0)	114(97.4)	30(78.9)	304(90.2)
	19(11.0)	14(8.5)		10(14.5)	4(11.4)	3(60.0)	3(2.6)	8(21.1)	33(9.8)
	8(4.6)	1(.6)	1(1.8)				1(.9)		9(2.7)
	62(35.8)	59(36.0)	40(71.4)	3(4.3)	14(40.0)		57(48.7)		121(35.9)
	26(15.0)	23(14.0)	4(7.1)	8(11.6)	11(31.4)	3(60.0)	17(14.5)	3(7.9)	49(14.5)
	77(44.5)	81(49.4)	11(19.6)	58(84.1)	10(28.6)	2(40.0)	42(35.9)	35(92.1)	158(46.9)
	155(91.2)	150(93.8)	51(94.4)	66(95.7)	30(90.9)	4(80.0)	109(95.6)	34(91.9)	305(92.4)
,	2(1.2)	2(1.3)	1(1.9)	1(1.4)			1(.9)	1(2.7)	4(1.2)
.	7(4.1)	5(3.1)		2(2.9)	3(9.1)	1(20.0)	2(1.8)	2(5.4)	12(3.6)
	6(3.5)	3(1.9)	2(3.7)				2(1.8)		9(2.7)
1-5	77(50.3)	72(49.0)	11(20.8)	47(79.7)	13(41.9)	1(50.0)	44(40.0)	26(83.9)	149(49.7)
6-10	29(19.0)	34(23.1)	17(32.1)	8(13.6)	8(25.8)	1(50.0)	28(25.5)	4(12.9)	63(21.0)
11 -15	28(18.3)	27(18.4)	18(34.0)	4(6.8)	4(12.9)		25(22.7)	1(3.2)	55(18.3)
16	19(12.4)	14(9.5)	7(13.2)		6(19.4)		13(11.8)		33(11.0)
1-5	66(41.8)	62(41.3)	8(15.1)	46(73.0)	8(26.7)	1(50.0)	35(31.5)	26(78.8)	128(41.6)
6-10	39(24.7)	36(24.0)	14(26.4)	9(14.3)	12(40.0)	1(50.0)	28(25.2)	6(18.2)	75(24.4)
11 -15	21(13.3)	30(20.0)	19(35.8)	7(11.1)	2(6.7)		27(24.3)	1(3.0)	51(16.6)
16	32(20.3)	22(14.7)	12(22.6)	1(1.6)	8(26.7)		21(18.9)		54(17.5)
	158(100.0)	150(100.0)	53(100.0)	63(100.0)	30(100.0)	2(100.0)	111(100.0)	33(100.0)	308(100.0)

가

64%가, IT

47%가

IT

가

가

IT

, 가

< -21>

( : , %)

		IT		
	35(63.6)	32(46.4)	26(74.3)	93(58.5)
	17(30.9)	25(36.2)	9(25.7)	51(32.1)
	1(1.8)	11(15.9)		12(7.5)
	1(1.8)			1(.6)
	1(1.8)	1(1.4)		2(1.3)
	55(100.0)	69(100.0)	35(100.0)	159(100.0)

<

-22>

40%,

28%

IT

IT

가

가

< -22>

( : , %)

		IT		
	2(3.6)	6(8.7)	1(2.9)	9(5.7)
	20(36.4)	27(39.1)	10(28.6)	57(35.8)
	13(23.6)	25(36.2)	10(28.6)	48(30.2)
	17(30.9)	10(14.5)	8(22.9)	35(22.0)
	3(5.5)	1(1.4)	6(17.1)	10(6.3)
	55(100.0)	69(100.0)	35(100.0)	159(100.0)

1)

가  
 , “ ” 가  
 (< -23> ).  
 ‘ ’(65.1%) 가 , ‘  
 ’(19.1%) .  
 , IT  
 IT MS , SUN  
 (

【 6】 ).

, IT 5.7%  
 ‘ ’ 가  
 , IT  
 , 가  
 ‘ (47%)’  
 가  
 가

< -23>

( : , %)

	無	有		IT				IT			(%)
	8(4.6)	8(4.9)	4(7.3)	2(3.0)	2(5.7)	16(4.8)	1(2.6)		2(20.0)	3(3.6)	2(6.7)
	119(68.4)	99(60.4)	31(56.4)	47(70.1)	19(54.3)	218(65.1)	29(74.4)	31(88.6)	7(70.0)	67(79.8)	13(43.3)
	35(20.1)	31(18.9)	9(16.4)	15(22.4)	6(17.1)	66(19.7)	4(10.3)	2(5.7)	1(10.0)	7(8.3)	14(46.7)
	12(6.9)	24(14.6)	11(20.0)	3(4.5)	8(22.9)	35(10.4)	5(12.8)	2(5.7)		7(8.3)	1(3.3)
	175(100.0)	164(100.0)	56(100.0)	69(100.0)	35(100.0)	339(100.0)	39(100.0)	35(100.0)	10(100.0)	84(100.0)	30(100.0)

2)

,

40%

.

(<

-24> ).

< -24>

( : , %)

		IT				IT		
	1(1.8)	4(5.8)		5(3.1)	2(5.0)	1(2.9)		3(3.5)
	23(41.8)	29(42.0)	13(37.1)	65(40.9)	16(40.0)	13(37.1)	5(50.0)	34(40.0)
	16(29.1)	21(30.4)	14(40.0)	51(32.1)	21(52.5)	21(60.0)	5(50.0)	47(55.3)
	13(23.6)	14(20.3)	5(14.3)	32(20.1)	1(2.5)			1(1.2)
	2(3.6)	1(1.4)	3(8.6)	6(3.8)				
	55(100.0)	69(100.0)	35(100.0)	159(100.0)	40(100.0)	35(100.0)	10(100.0)	85(100.0)

< -25>

.

50%

.

가

IT

70%가

, IT

30%

,

.

< -25>

( : , %)

		IT		
	27(69.2)	11(31.4)	6(66.7)	44(53.0)
	12(30.8)	24(68.6)	3(33.3)	39(47.0)



가 56% , 44% ' ,  
 . 43.3%  
 , IT 66.7% (< -26> ).

. IT

IT  
 가 가 , IT .  
 가 .

< -26> 가 ( : , %)

		IT		
	17(56.7)	4(33.3)	7(87.5)	28(56.0)
	13(43.3)	8(66.7)	1(12.5)	22(44.0)

< -27> 가  
 . ,  
 65%가 ' ,  
 , 20% ' ,  
 .  
 IT , '  
 , 17%, IT 24%  
 . IT 30.5%

< -27> 가

( : , %)

		IT	가			
			가			
	9(17.0)	16(23.5)	5(15.6)	11(30.6)	6(17.1)	31(19.9)
	8(15.1)	8(11.8)	4(12.5)	4(11.1)	6(17.1)	22(14.1)
	35(66.0)	43(63.2)	23(71.9)	20(55.6)	23(65.7)	101(64.7)
가	1(1.9)	1(1.5)		1(2.8)		2(1.3)
	53(100.0)	68(100.0)	32(100.0)	36(100.0)	35(100.0)	156(100.0)

3)

( )

. < -28> (前) (現)

,

27%

가 IT

, IT

(35.3%) 가

IT (10.0%)

(32.1%)

.

가 IT

.

가

IT 가

.

가

가

IT

S/ W

H/ W

, 가

가

.

< -28>

( : , %)

		IT	가			
	9(32.1)	8(21.6)	2(10.0)	6(35.3)	6(30.0)	23(27.1)
	19(67.9)	29(78.4)	18(90.0)	11(64.7)	14(70.0)	62(72.9)
	28(100.0)	37(100.0)	20(100.0)	17(100.0)	20(100.0)	85(100.0)

, 가

72%

, 4% 가

(< -29> ).

, IT (77%)가 (73%)

가 .

< -29>

, ( )

( : , %)

		IT		
	4(10.0)	2(5.7)		6(7.1)
	25(62.5)	25(71.4)	5(50.0)	55(64.7)
	9(22.5)	7(20.0)	5(50.0)	21(24.7)
	2(5.0)	1(2.9)		3(3.5)
	40(100.0)	35(100.0)	10(100.0)	85(100.0)

4)

< -30> 5 , ,  
(3.1808)가 (3.1397) 가 ,

(3.1090) IT (3.3172)

가 . IT



< -31>

	.					가	.			
.	1.000	.442 *	.345 *	.412 *	.440 *	.277 *	.095	.396 *	.484 *	.129
		1.000	.506 *	.434 *	.416 *	.404 *	.272 *	.413 *	.396 *	-.002
			1.000	.494 *	.350 *	.546 *	.344 *	.407 *	.319 *	-.081
				1.000	.460 *	.418 *	.271 *	.357 *	.453 *	-.125
					1.000	.376 *	.164 *	.373 *	.363 *	-.148
가						1.000	.333 *	.415 *	.370 *	-.072
							1.000	.372 *	.193 *	-.080
								1.000	.461 *	-.147
									1.000	.132
										1.000

) \* : 0.05  
 \*\* : 0.01

.

1)

( ) , , ,  
 .

, , .  
 ,  
 가

.

.

가)

‘ . + ( ) . (53%)’  
 ‘ (45%)’

· (2%)  
· ( ) · 가  
(63%) , IT 가  
(60%)  
, IT (<  
-32> ).

< -32>

( : , %)

		IT		
	15(37.5)	21(60.0)	2(20.0)	38(44.7)
·		1(2.9)	1(10.0)	2(2.4)
· + ( ) ·	25(62.5)	13(37.1)	7(70.0)	45(52.9)
	29(74.4)	23(65.7)	6(60.0)	58(69.0)
( )	6(15.4)	10(28.6)	2(20.0)	18(21.4)
	4(10.3)	2(5.7)	2(20.0)	8(9.5)
	7(19.4)	7(20.6)	1(10.0)	15(18.8)
	18(50.0)	22(64.7)	7(70.0)	47(58.8)
( + )	11(30.6)	5(14.7)	2(20.0)	18(22.5)
	13(32.5)	9(26.5)	3(33.3)	25(30.1)
	11(27.5)	16(47.1)	4(44.4)	31(37.3)
	16(40.0)	9(26.5)	2(22.2)	27(32.5)
	7(17.5)		1(10.0)	8(9.4)
	10(25.0)			10(11.8)
	21(52.5)	12(34.3)	6(60.0)	39(45.9)
	2(5.0)	23(65.7)	3(30.0)	28(32.9)
	30(75.0)	30(85.7)	5(50.0)	65(76.5)
	5(12.5)	4(11.4)	3(30.0)	12(14.1)
	5(12.5)	1(2.9)	2(20.0)	8(9.4)
	40(100.0)	35(100.0)	10(100.0)	85(100.0)

가

가

< -33> 가  
 , ' 가 , '  
 ; ' ( , , )'  
 .  
 , ' (58%)'  
 가 , ' (33%)', ' (8%)'  
 , IT ' (60%)' 가 ,  
 ' (23%)', ' (14%)'  
 ( ) 가(specialist)  
 (Generalist) 가  
 , IT  
 .

< -33> 가  
 ( : , %)

	IT			
	23(57.5)	5(14.3)	4(40.0)	32(37.6)
( , )	13(32.5)	8(22.9)	3(30.0)	24(28.2)
, )	3(7.5)	21(60.0)	2(20.0)	26(30.6)
	1(2.5)	1(2.9)	1(10.0)	3(3.5)
	40(100.0)	35(100.0)	10(100.0)	85(100.0)

)  
 < -32> ' (70%)'  
 , (74%)  
 IT (66%) ' .  
 )

‘ (59%)가  
 . , (31%) IT (15%)  
 , ‘  
 ‘ (50%) IT (65%)  
 .  
 (< -32> ).  
 )  
 ‘ (37%), ‘ (33%), ‘ (30%)  
 . ‘ (40%) 가  
 , IT ‘ (47%) 가  
 (< -32> ).  
 ‘ (46%)가 가 , ‘  
 ‘ (33%), ‘ (12%), ‘ (10%) .  
 ‘ (53%)  
 , IT ‘ (66%)가 가  
 .  
 ,  
 , IT  
 .  
 )  
 (< -32> ).  
 )  
 IT  
 .  
 ,  
 .  
 IT  
 가 .





가)

가

10%가

15%가

6%

IT

< -36>

( : , %)

		IT		
	6(15.4)	2(5.7)		8(9.5)
	33(84.6)	33(94.3)	10(100.0)	76(90.5)

)

50%

10%

IT (40.5%) (66.9%)

43%, 7%

IT (31%) (

57%)

. , IT  
 , 57%,  
 10%  
 61.6%

< -37>

( : , %)

	無	有											/	
				IT				IT						
	18(10.3)	16(9.8)	4(7.1)	7(10.1)	4(11.4)	34(10.1)	1(2.7)			1(1.2)	3(23.1)			3(10.0)
	72(41.4)	70(42.7)	33(58.9)	21(30.4)	15(42.9)	142(42.0)	20(54.1)	11(31.4)	3(33.3)	34(42.0)	5(38.5)	5(55.6)	4(50.0)	14(46.7)
	64(36.8)	65(39.6)	16(28.6)	36(52.2)	12(34.3)	129(38.2)	13(35.1)	21(60.0)	6(66.7)	40(49.4)	5(38.5)	2(22.2)	3(37.5)	10(33.3)
	18(10.3)	11(6.7)	3(5.4)	4(5.8)	3(8.6)	29(8.6)	3(8.1)	3(8.6)		6(7.4)		1(11.1)	1(12.5)	2(6.7)
	2(1.1)	2(1.2)		1(1.4)	1(2.9)	4(1.2)						1(11.1)		1(3.3)
	175 (100.0)	164 (100.0)	56 (100.0)	69 (100.0)	35 (100.0)	339 (100.0)	37 (100.0)	35 (100.0)	9 (100.0)	81 (100.0)	13 (100.0)	9 (100.0)	8 (100.0)	30 (100.0)

)

가

< -38>

( : , %)

		IT					/	
	10(25.6)	9(29.0)	3(30.0)	22(27.5)	5(38.5)	2(22.2)		7(23.3)
	3(7.7)	3(9.7)		6(7.5)	1(7.7)	1(11.1)	2(25.0)	4(13.3)
	19(48.7)	12(38.7)	5(50.0)	36(45.0)	6(46.2)	4(44.4)	5(62.5)	15(50.0)
	6(15.4)	6(19.4)	1(10.0)	13(16.3)	1(7.7)	2(22.2)	1(12.5)	4(13.3)
	1(2.6)	1(3.2)	1(10.0)	3(3.8)	0(0)	0(0)	0(0)	0(0)
	39(100.0)	31(100.0)	10(100.0)	80(100.0)	13(100.0)	9(100.0)	8(100.0)	30(100.0)

2)

가)

( , , ) ( ) ,  
가 ( :  
)  
, ,  
,  
)  
< -39>

< -39>

50%  
10%  
57%, IT 53%가  
50%,  
6% 가  
50% IT

46% , ,  
 10%, IT 3% IT  
 .  
 ,  
 53%, 10%  
 . , 62%  
 .

< -39>

( : , %)

	無	有											/	
				IT				IT						
	12(6.9)	14(8.5)	3(5.4)	6(8.8)	4(11.4)	26(7.7)	1(2.5)			1(1.2)	3(23.1)			3(10.0)
	77(44.3)	77(47.0)	29(51.8)	30(44.1)	17(48.6)	154(45.7)	19(47.5)	16(45.7)	5(50.0)	40(47.1)	5(38.5)	5(55.6)	3(37.5)	13(43.3)
	63(36.2)	58(35.3)	17(30.4)	30(44.1)	10(28.6)	121(35.9)	16(40.0)	18(51.4)	5(50.0)	39(45.9)	5(38.5)	2(22.2)	4(50.0)	11(36.7)
	18(10.3)	11(6.7)	6(10.7)	1(1.5)	4(11.4)	29(8.6)	4(10.0)	1(2.9)		5(5.9)		2(22.2)	1(12.5)	3(10.0)
	4(2.3)	3(1.8)	1(1.8)	1(1.5)		7(2.1)								
	175 (100.0)	164 (100.0)	56 (100.0)	69 (100.0)	35 (100.0)	339 (100.0)	40 (100.0)	35 (100.0)	10 (100.0)	85 (100.0)	13 (100.0)	9 (100.0)	8 (100.0)	30 (100.0)

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.		1.000	.643 **	.487 **	.326 **	.324	.464 **
			1.000	.479 **	.421 **	.367 **	.439 **
.				1.000	.646 **	.451 **	.484 **
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1)

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	4(10.0)	7(26.9)
	36(90.0)	19(73.1)
	40(100.0)	26(100.1)

< -43> 가  
. 67%가  
65% 가( ) ( )  
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< -43> ( )  
( : , %)

	9(27.3)	12(30.0)
	13(39.4)	14(35.0)
	5(15.2)	10(25.0)
	2(6.1)	3(7.5)
	4(12.1)	1(2.5)
	33(100.0)	40(100.0)

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	1.5000	1.8095	1.6757
	1.4375	1.7619	1.6216
	1.3529	1.5000	1.4324
	1.2353	1.4000	1.3243
	1.3750	1.6125	1.5069

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	1.000	.888 **	.478 **	.375 **	.855 **	.742 **
		1.000	.443 **	.443 **	.816 **	.746 **
			1.000	.561 **	.560 **	.547 **
				1.000	.574 **	.420 **
					1.000	.774 **
( )						1.000

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2)

< -46> 가  
 60%가 ' , ' (10%), '  
 ' (10%), ' (10%), ' (3%)

2000 72% 가  
 , 2001 .

< -46>

( : , %)

	2001		2000 *
	2(6.7)		72.0%
	2(6.7)		5.5%
	1(3.3)	,	12.2%
	18(60.0)		5.5%
	3(10.0)		3.7%
	4(13.3)		1.2%
	30(100.0)		

\*) . (2000). 2000 .

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, 100%가  
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			/	
	6(46.2)	4(44.4)	4(50.0)	14(46.7)
	7(53.8)	5(55.6)	4(50.0)	16(53.3)
	13(100.0)	9(100.0)	8(100.0)	30(100.0)

< -48> 가 가  
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( : , %)

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( : )	3.3077	3.4444	3.7143	3.4483
	4.1538	3.5556	3.2857	3.7586
	3.9231	4.2222	4.0000	4.0345

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(case study)

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가.

A 1989 , B 1983 , C 1998

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		A	B	C
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2000 458

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< -53>

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(selective bias)

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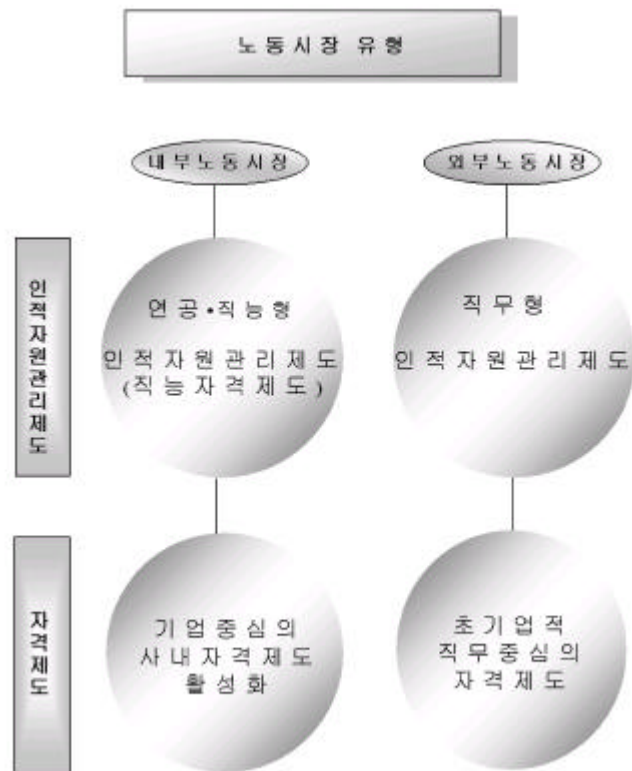
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( , 2001). ① , ② , ③ , ④ , ⑤ 가 . ① , ② , ③ , ④ , ⑤ , ⑥ 가 , ⑦ 가 . 가 가 . < -1> 가 . 가 , 가 가 .

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	5-49	50-299	300-999	1000	**
	34(19.3)	63(32.5)	26(28.6)	18(46.2)	141(28.2)
	4(2.3)	10(5.2)	11(12.1)	8(20.5)	33(6.6)
가	2(1.1)	11(5.7)	2(2.2)	1(2.6)	16(3.2)
,	26(14.8)	63(32.5)	36(39.6)	17(43.6)	142(28.4)
	5(2.8)	3(1.5)	2(2.2)	1(2.6)	11(2.2)
	1(.6)		2(2.2)	1(2.6)	4(.8)
	2(1.1)	2(1.0)	1(1.1)	2(5.1)	7(1.4)
	6(3.4)	2(1.0)	2(2.2)	3(7.7)	13(2.6)
	110(62.5)	81(41.8)	34(37.4)	11(28.2)	236(47.2)
*	176(100)	194(100)	91(100)	39(100)	500(100)

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	8(14.8)	11(15.9)	6(18.2)	5(13.9)	6(18.2)	25(16.0)
	8(14.8)	10(14.5)	1(3.0)	9(25.0)	11(33.3)	29(18.6)
	20(37.0)	21(30.4)	14(42.4)	7(19.4)	12(36.4)	53(34.0)
	18(32.4)	27(39.1)	12(36.4)	15(41.7)	4(12.1)	48(30.8)
	54(100.0)	69(100.0)	33(100.0)	36(100.0)	33(100.0)	156(100.0)

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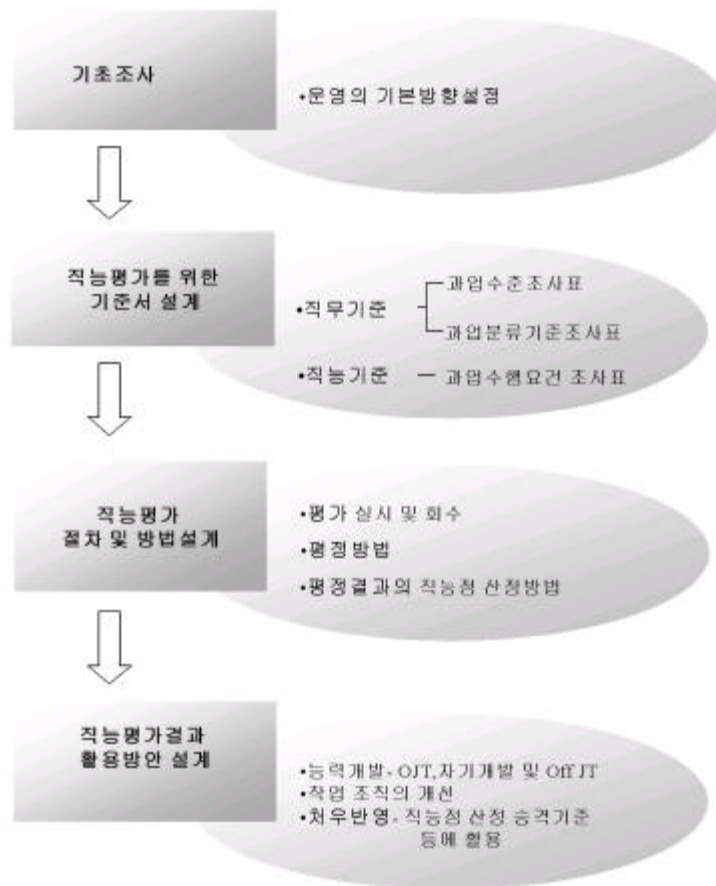
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가

[ -2]



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4.

가.

가

가

가

가

, 가  
(quality)

(quality)

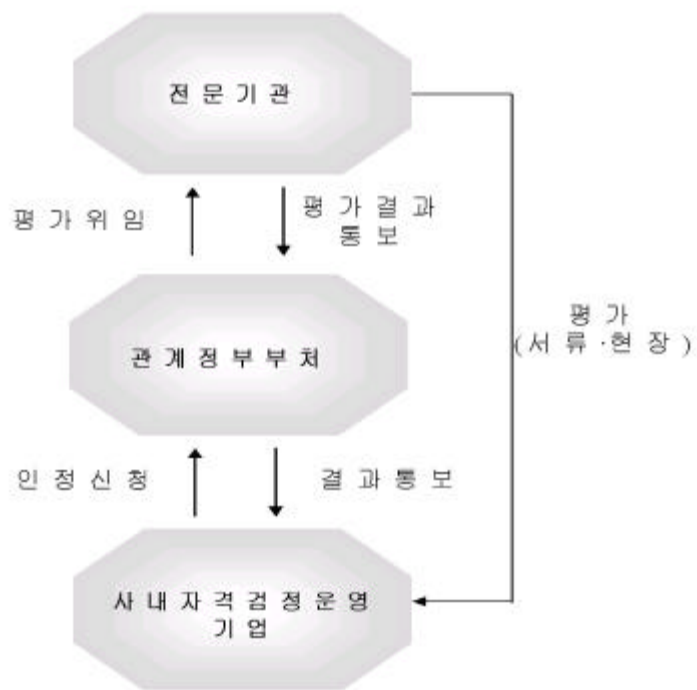
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(quality)

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[ -3]

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(Screening)  
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2001 가 570  
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가

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DB 가

1998

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1999 2

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(sample size)가

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## VI.

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6.6% — (selective bias)

7.7% — 가  
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## **Abstract**

### **A Scheme to Improve the Utilization of Vocational Qualification in the Labor Market**

Korea Research Institute for Vocational Education and Training

Dong-Im Lee

Deog-Ki Kim

The objective of this study is to identify the role of vocational qualification in developing job skills and quantifying the job capabilities of workers. This study also endeavors to determine the scope of the utilization of vocational qualification system in the labor market in order to facilitate the workplace application of vocational qualification.

The first and second Korean Labor and Income Panel Data released by the Korea Labor Institute were analyzed, surveys were conducted and case studies were performed in relations to intra-company management of vocational qualification.

The following are the analysis of vocational qualification utilization and proposals for improvements.

#### **□ Analysis of Vocational Qualification Utilization**

First, the qualification certificate is proven to be a factor in determining job shifts by wage earners. Certificate holders shows a higher level of job satisfaction than those who did not have them. Although more satisfied with what they do, certificate holders show a higher tendency to relocate to other companies than non-holders. Certificates also plays a positive role in driving changes in the workers' status. The employment model shows

that, statistically, certificate holders stand a better chance of getting jobs than non-holders. Vocational qualification exerted a 6.6% weight on the wage frame (7.7% when selective bias was considered), showing the positive effect of vocational qualification on higher wages.

Second, since the vocational qualification system is influenced by a variety of social environmental factors, i.e. types of the labor sector, human resources management, and labor/management relations, the utilization of vocational qualification based on such factors was analyzed. The types of human resources management in Korea are changing in line with the flexibility of the labor market, forming a new set of paradigm. In employing new workers, however, "good personality and hard work" still ranked as the top priority (37.6%) followed by "professional expertise (30.6%)" and "fundamental job skills (28.2%)." Undoubtedly, professional expertise was thought to be the most important factor in the IT sector (60%), while industries involving machinery attached the greatest importance (90%) to "personality, industriousness, and fundamental job skills" in employment.

Third, survey on how extensively the vocational qualification is utilized within a company showed that the correlation between vocational qualification and human resources management varied significantly depending on the types of industries. The correlation shows that vocational qualification is more of a factor in the IT sector, which is an externalized labor sector (duty-oriented HRM), than in machinery industries, which are internalized labor sectors (function-oriented HRM). This is due to the fact that machinery-handling vocational qualification is not geared toward any specific function required by a certain company and workers show a lower level of job satisfaction than those in the IT sector. In the IT sector, private and foreign vocational qualification certificates afford workers a higher level of satisfaction and a better

chance of employment than government-issued certificates.

Fourth, the vocational qualification system is influenced by the type of industry and human resources management. The more the labor market is internalized, the more importance is attached to intra-company vocational qualification. Demand for intra-company vocational qualification is higher in the machinery sector than in the IT sector. Functional vocational qualification shows a similar pattern.

Fifth, case studies on intra-company vocational qualification certificates recognized by the Labor Ministry show that government-issued certificates are outweighed by intra-company certificates in importance. The vocational qualification also matched job functions. In personnel management and performance grading, intra-company certificates are more prevalent than government-issued national certificates in terms of widespread utilization. The intra-company certification system has positive effects not only on improving company productivity but also on personnel management and healthy labor-management relations.

#### **□ Proposal for Improvements on Vocational Qualification System**

First, in industries where the labor market is relatively internalized, existing vocational qualification was not fully utilized and demand for intra-company vocational qualification was relatively high. In such market types, intra-company vocational qualification should be encouraged and, in order to improve the quality management of intra-company vocational qualification, existing Labor Ministry's review criteria for recognizing intra-company vocational qualification and related procedures need to be specified.

Second, in industries where the labor market is relatively externalized, widely recognized duty-oriented vocational qualification that are

appropriate across the labor market, rather than intra-company vocational qualification, would be preferable and it would reduce the transactional cost required for certification. To facilitate the application of such vocational qualification in the labor market, a client-oriented vocational qualification system needs to be introduced and the entire industry and the labor sector should actively participate in adopting the system. This calls for an establishment of vocational qualification certifying body operated by a representative employers' association of each sector.

Third, for widespread acceptance and utilization of vocational qualification (national/ private), each vocational qualification item needs to be evaluated on the basis of its utilization and productivity. To this end, a systematic vocational qualification database needs to be established.

Fourth, one of the reasons the existing vocational qualification system is not meeting the demand of the industry and shows a low level of utilization is that the experience factor is not included in issuing vocational qualification and applicants are not exposed to hands-on training in modernized facilities. This requires strengthening on-the-job training in the existing vocational qualification certification. On the other hand, in order to improve job performance of workers on a continuous basis and to operate a vocational qualification system that rewards such improvements, a vocational qualification system designed for incumbent workers need to be established and strengthened. Companies themselves should boost their investments in training programs and bolster intra-company human resources development programs. For this to occur, a corporate culture that supports technological policies and stresses improving technological skills needs to be created. Furthermore, an establishment of human resources management programs geared to helping workers to fulfil their talent would ensure both the progress of talented workers and the growth of the company.

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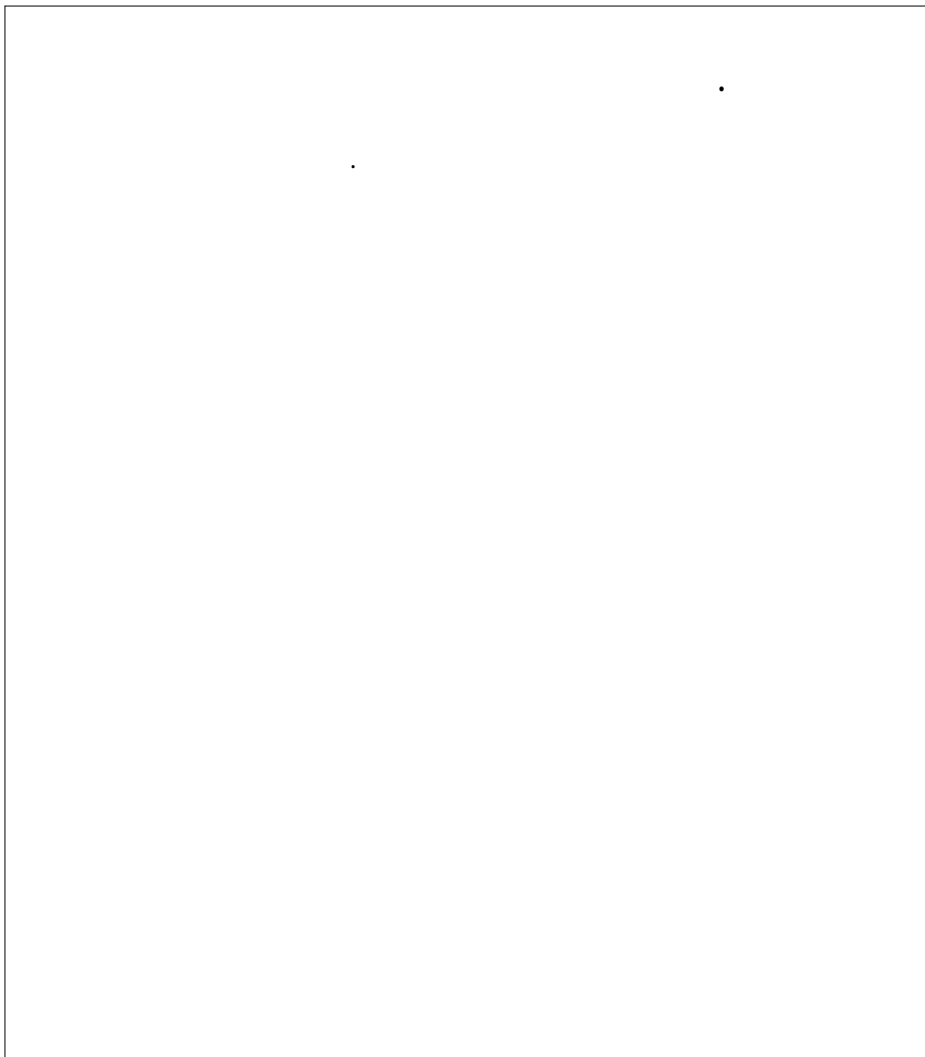


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 02-3485-5144 / 02-3485-5147 Fax : 02-3485-5141

- 154 -

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1. . ?

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- ③ . + ( ) .

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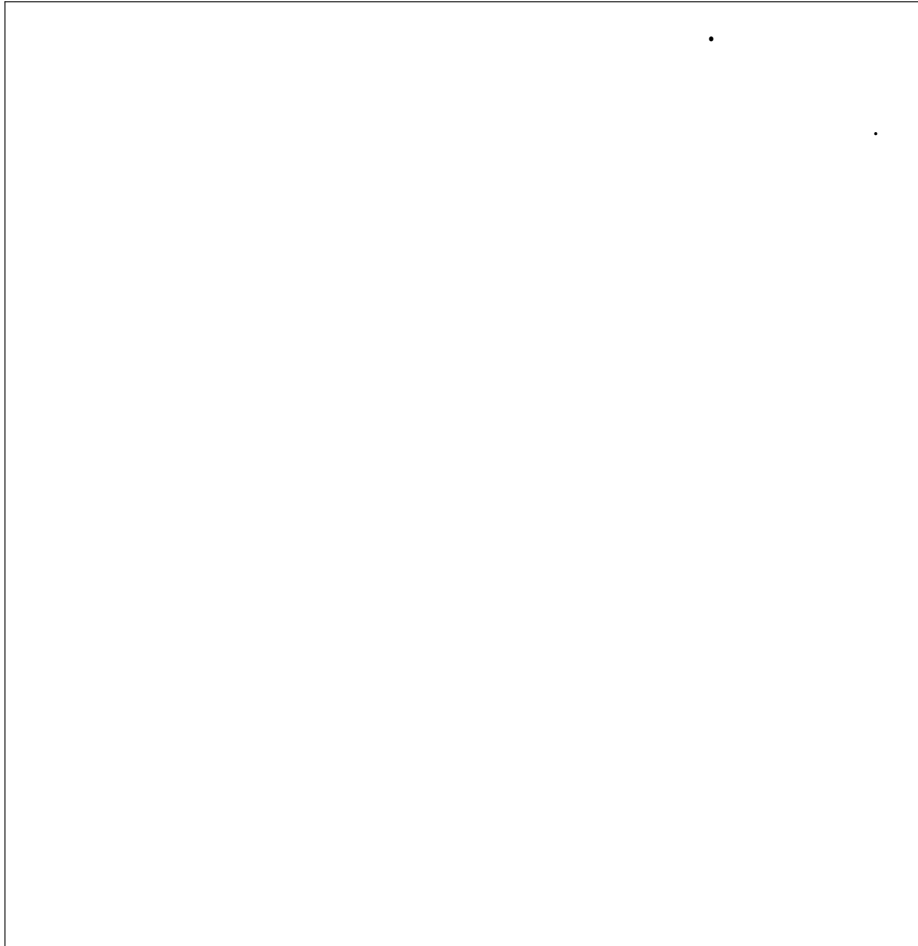
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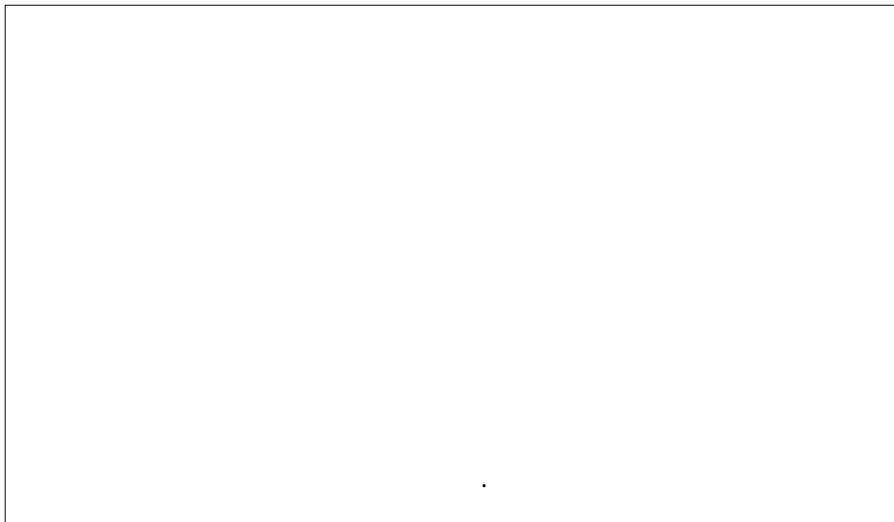
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(Constant)	2.145	(0.112) ***
(DTRAIN: =1)	0.045	(0.038)
(DPAID: =1)	0.237	(0.019) ***
(DSEX: =1)	0.331	(0.016) ***
(DMARR: =1)	0.028	(0.019)
(AGE)	0.056	(0.005) ***
(AGESQ)	-0.003	(0.000) ***
(YTENU)	0.027	(0.003) ***
(YTENUSQ)	-0.062	(0.010) ***
(YEDU)	-0.008	(0.008)
(YEDUSQ)	0.001	(0.000) ***
(DSIZE3)	0.040	(0.026)
(DSIZE4)	0.057	(0.037)
(DSIZE5)	0.100	(0.021) ***
(DUNION: =1)	0.069	(0.021) ***
(FP: =1)	0.532	(0.027) ***
(DIND2)	0.139	(0.056) *
(DIND4)	0.241	(0.059) ***
(DIND5)	0.225	(0.059) ***
(DIND6)	0.303	(0.065) ***
(DIND7)	0.170	(0.061) **
(DIND8)	0.245	(0.063) ***
(DIND9)	0.157	(0.056) **
(DOCC2)	-0.089	(0.058)
(DOCC3)	-0.173	(0.054) **
(DOCC4)	-0.243	(0.054) ***
(DOCC5)	-0.272	(0.056) ***
(DOCC7)	-0.279	(0.055) ***
(DOCC8)	-0.322	(0.055) ***
(DOCC9)	-0.441	(0.055) ***
가 (DWHO1: =1)	0.018	(0.024)
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